



**TaTonka**  
Real Estate Advisors



Steven V. Chirhart, SIOR



J. Craig Kirkpatrick, SIOR

# Market *Notes*

*Volume 1*

## **Steve Chirhart and Craig Kirkpatrick Announce the Formation of TaTonka Real Estate Advisors**

TaTonka Real Estate Advisors was formed in June of 2006 by Steven V. Chirhart and J. Craig Kirkpatrick to fill a need in the marketplace as an advocate for Tenants and Buyers of commercial real estate.

TaTonka Real Estate Advisors specializes in office, industrial, medical, retail, land, and investment real estate transactions throughout the Twin Cities metropolitan area. National requirements are also met through our affiliation with the Society of Industrial and Office Realtors, SIOR.

TaTonka's philosophy is simple. We believe that trust is the cornerstone of success in every client relationship. By providing innovative solutions that create lasting value for our clients we earn this trust.

TaTonka was created by assembling a team of experienced and skilled negotiators that remain actively involved in every detail of the real estate transaction to successfully direct the project through completion.

Our mission statement is clear. "TaTonka Real Estate Advisors is committed to creating value for our clients by providing innovative real estate solutions, designed with integrity."

Innovative solutions are born from the willingness to work harder, think more creatively and take a different perspective of the alternatives available on the hori-

zon. With feet firmly planted, a great plain of opportunities can be viewed. These views can inspire. It is from this vantage point that TaTonka Real Estate Advisors excels in providing its clients with innovative solutions.

We uncover all options by diligently researching the market and bring unique perspective through our years of experience. We focus on our clients' needs free of conflict and distortion. Our surety of purpose provides organizations with the most viable and objective solutions.

The requirements of each and every client are unique and individual to their entity. As an advocate for our clients we seek to understand priorities, purpose and goals. We are committed to providing honest, ethical service without compromise and strive to exceed expectations.

In depth market research, straight forward analysis, skilled negotiations and an eye for detail differentiate us from other service providers.

We judge each and every transaction by the outcome and satisfaction of our clients. Our goal is to earn your repeat business and referrals and we do this by representing your interests to our fullest abilities.

If you wish to discuss any requirement confidentially or have a market related question, please feel free to contact us at 612.466.7300. You may also visit our website at [www.TATONKAre.com](http://www.TATONKAre.com).

## **TaTonka**

TaTonka is a Dakota Indian term for the mighty American Buffalo. It is a symbol of strength, health, spirit and vitality. It is respected for its energy and integrity and thrives under adversity. It was chosen for our firm's name and incorporated into our logo to symbolize the values of our organization.

We do not utilize titles and believe that each member of the TaTonka team is important and critical to the success of our organization.



## TaTonka Real Estate Advisors Team



**Leif P. Aronsen**  
612.466.7306  
lpa@tatonkare.com



**Steven V. Chirhart, SIOR**  
612.466.7302  
svc@tatonkare.com



**J. Craig Kirkpatrick, SIOR**  
612.466.7301  
jck@tatonkare.com



**Ronald K. Moss**  
612.466.7307  
rkm@tatonkare.com



**Timothy C. Stewart**  
612.466.7304  
tcs@tatonkare.com



**Anne Tuccitto**  
612.466.7300  
alt@tatonkare.com



**Corey M. Whitbeck**  
612.466.7303  
cmw@tatonkare.com

### Services

- Advisory and Consulting Services
- Asset Disposition
- Build-to-Suit Client Representation
- Buyer Representation
- Lease Renewals
- National and International Network Connections
- Site Search and Selection
- Sublease Assignments
- Tenant Representation

### Areas of Specialization

- Office
- Industrial
- Medical
- Retail
- Land
- Investment

We will be publishing our Market Notes newsletter twice annually to highlight market trends and transactions, and will also utilize it in communicating helpful information to our clients and users of commercial space.

